

42 Years of Steady Growth

In 1977 Ed Norris began his entrepreneurial journey in Charlotte NC.

From this auspicious beginning, the Norris family has built a regional LBM business that provides products and service throughout North and South Carolina.



Now the CEO of a business that boasts two truss plants, two door-hanging operations, a robust millwork shop, and five sales locations, Ed remarked, “Our strategy has been slow, steady growth. We’ve sustained multiple market depressions with minimal damage, and continue to invest in the future.”

Skip Norris is the current acting president of The Building Center Inc., and the company employs over 400 employees in a variety of roles and 5 metro markets.

The Building Center is a strong player in the region – big enough to compete with the consolidators, but nimble enough to offer builders the service they need. Said Skip, “Yes we’ve grown a lot. ***But never forget -- we have a bureaucracy of 2 – and both of us can make a decision.***”

TBC is implementing new delivery services that can show a truck’s real time location on a phone, as well as photographic proof of delivery and/or pickup at the jobsite.

“Technology gives us a better chance to meet the needs of our customers,” said Ed. “And that’s what it’s all about.”